

DCH International

Exporting Danish know-how

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2006
4,4

2007
7,0

2008
18,5

2009
28,8

2010
22,8

2011
28,2

2012
40,6

2013
45,0

2014
49,0

■ Turnover - (million euro)

Still a great demand for food products

The global and steadily rising population keeps increasing the demand for food products all over the world. Population keeps growing. And we eat more and more. A trend that seems to continue. Therefore, we are facing an immediate and genuine need to increase food production in Europe and in the rest of the world.

■ The world population (billions)

Source: UN



Our Mission

Being specialists and with our sense of economic efficiency, we develop pig production in selected countries with attractive framework conditions. We establish our business in countries where demand for food products exceeds supply – and where the need is rising. Our Danish experience and know-how enable us to be competitive and this is the platform for a healthy business on site.

Our potential is huge and it makes sense to produce locally: The local market benefits through know-how, capital, workplaces, and top quality pork meat. Local ownership also provides stability, as we achieve a tremendous goodwill and loyalty from the local community.

The mix of experienced Danish employees and dedicated local employees ensures an optimal, healthy and efficient organization.

Our Vision

We wish to be considered as the best company in the industry in terms of organization and management, as well as efficiency and earnings.

Our core values

Trust – We believe that interpersonal trust is the platform for constructive communication and allocation of responsibility and tasks.

Personal engagement – Encourages a focus on results, initiative and self-confidence.

Solution orientation – We strive for a working approach focusing on idea generation and operationalization on each level of the organization.

Sharing of results – We believe that enhancement and development of the company results are generated through internal knowledge and result sharing.

Growth – A result of the values above. Growth is furthermore considered as guideline to our implementation of clearly defined aims and need for competence development.



■ Profit after tax (millions euro)

Our knowledge is worth building upon

Over the years, as well in Denmark as abroad, we have an accumulated knowledge about food production. And it is this know-how we use for professional pig production. From start-up and operational technology to strategic investments.

It is our own project managers, who are responsible for construction and renovation of our buildings. This ensures quality and cost savings all the way from the farm to the slaughterhouse.

■ Pigs produced
■ Sows

2008
115.952
4.500

2009
136.752
5.200

2010
164.005
6.245

2011
176.812
6.542

2012
247.973
9.023

2013
275.125
9.735

2014
291.445
10.542



Excellent growth and a profitable business

Since we began our production in Romania in 2006, our growth is approximately 25% per year. Our return on equity has been 12% on an average - with an increasing trend over the last few years. Our production efficiency and break-even are in the top 25% of Danish producers.

■ Equity (millions euro)

2008
15,8

2009
23,2

2010
24,4

2011
27,2

2012
31,5

2013
36,9

2014
43,4

Pig production in Eastern Europe

– a significant potential

Eastern Europe is one of the regions in the world where the potential for increasing our production is huge. For example in Romania: The local pig production has fallen significantly since 1989. Paradoxically, the demand for pork is steadily increasing. Pork is the Romanians preferred type of meat – and pork represents 50% of the total meat consumption in Romania.

The Romanians import nearly 40% of all pork they eat - primarily from other EU countries. Germany and Hungary supply approx. 60% of the total imported pigs. The Romanian market presents a significant potential. The market is strong and the opportunities are numerous. But the prospects for starting pig production on a large scale – and be a competitive producer – are technically difficult and impossible to finance as an individual. However, DCHI can make it. We bring everything the local pig producers need to boost a profitable and thriving production: Know-how, technology, capital and Danish genetics.

■ Solvency ratio

2008
64%

2009
56%

2010
64%

2011
52%

2012
52%

2013
55%

2014
54%



Current projects

We continue to expand in Romania. In 2014 we started a significant investment program which will be completed in 2015. The objective is additional 100,000 pigs produced per year already from 2015.

In addition, we check the nearby markets that have a need for pig production and have attractive framework conditions. The plan is to start a new production in a new country within a few years.

■ Equity return (ROE)

2008
2%

2009
14%

2010
6%

2011
10%

2012
17%

2013
16%

2014
13%

Want to hear more?

Since 2001, we have expanded from being 13 shareholders and today to have over 80 different investors – primarily Danish farmers and companies with an international outlook.

We meet regularly with potential investors and tell them about our projects and opportunities. Potential investors get a professional insight into our growth plans. And we listen to them. The goal of the meetings is both to learn about other companies and industries as well as offering investments in our business.

Right now we are looking for capital to ensure continued growth in Romania, as well as to expand into another market.

■ Return on assets

